



The Basics of Elevate Fiber

What is Elevate Fiber? Elevate is a new broadband solution provided by DMEA. Since 1938, DMEA has provided Delta and Montrose counties with essential electric services, even in remote rural locations. Recently, our members asked us to investigate the option of providing high-speed internet to our service area. We listened and have launched Elevate Fiber—providing advanced communication solutions.

Will the launch of Elevate Fiber increase my DMEA bill or can I expect returns if the business is profitable? You may have read that Elevate is a 100% wholly-owned subsidiary of DMEA and after tax, gains and losses will flow through to DMEA. We want to be sure that all members understand the structure: Elevate Fiber will operate as a for-profit business that is 100% owned by DMEA and its members. DMEA does not expect to make profits off the venture in the short run, but when profits do occur there will be a few options to consider. It is important to note that initially, Elevate will use its revenue to operate the business and cover the costs of plant investment (the physical infrastructure).

The profits from Elevate could be used to pay dividends back to DMEA to help offset the costs of electric service and stabilize rates or the profits could be allocated to the individual members of DMEA and refunded as capital credits. We will be sure to keep all communications open and welcome questions.

What is fiber service? Fiber is known for being “future-proof”, meaning the fiber we install today will be able to handle increased data loads as the need for more and more speed grows. Fiber technology makes it possible to deliver speeds up to 1 Gig (1,000 Mbps, megabits per second)—this is 100x faster than what the average home or business can get currently. Fiber is more reliable than other types of networks, less prone to interference and complications from lightning and other natural elements. Fiber also tends to raise the property value of homes by as much as \$5,000.

What services can I get? Elevate Fiber is bringing internet with speeds up to 1 Gig (1,000 Mbps). We will have two internet plans, 100 Mbps and 1 Gig, available for residential homes or businesses. We also plan to launch a voice service. This will work just like your standard telephone service but will include unlimited local and long distance calling, plus tons of features. Also, when you preregister (read more on what this means below) you can express your interest in video service. We are researching a local video (TV) solution that would bring local channels and video streaming options at an affordable price over your fiber connection.

How much will service cost? Pricing starts at just \$49.95 per month for residential internet and \$79.95 for the residential internet and voice package. Check out all your options and pricing at join.elevatefiber.com.

How can I get Elevate Fiber? Elevate Fiber is currently in the construction planning process. Member interest will drive the construction process. To express your interest, preregistration is required through join.elevatefiber.com. As we see interest grow in communities, we will set goals for how many homes and businesses need to take service before construction will begin. Preregistration goals must be met before construction plans can be finalized. The board of directors goal is to ensure we run fiber everywhere, just like electricity.

Preregister at join.elevatefiber.com.

Having trouble preregistering online? Give us a call at 877-687-3632 or stop by one of our local DMEA offices during regular business hours.

